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# **Notice of Annual Shareholders Meeting**

(Securities Code 6459)

March 8, 2023

(Date of Commencement of Measures for Electronic Provision: March 2, 2023)

To Shareholders:

Atsushi Ozaki President and Representative Director DAIWA INDUSTRIES LTD. 3-13, Obasecho, Tennoji-ku, Osaka

#### NOTICE OF THE 62ND ANNUAL SHAREHOLDERS MEETING

Dear Shareholders:

We are pleased to inform you that we are holding the 62nd Annual Shareholders Meeting of DAIWA INDUSTRIES LTD. (the "Company").

In convening this general shareholders meeting, the Company has taken measures for electronic provision of information, and posted matters to be provided electronically as "NOTICE OF THE 62ND ANNUAL SHAREHOLDERS MEETING" on the following Company's website:

http://www.daiwa-inds.com/

In addition to the above, the information is also posted on the following website:

Listed Company Search on the Tokyo Stock Exchange's website:

https://www2.jpx.co.jp/tseHpFront/JJK020010Action.do?Show=Show

Please access the above website, and input and search the Issue name (company name) or Code, and select [Basic information] and then [Documents for public inspection/PR information].

Instead of attending the meeting, you can exercise your voting rights in writing or via the Internet. Please review the Reference Documents for the Shareholders Meeting posted as the matters to be provided electronically on the above website and exercise your voting rights by 5:45 p.m., Wednesday, March 29, 2023, Japan time.

1. Date and Time: Thursday, March 30, 2023 at 10:00 a.m. Japan time (reception will be open at

9:00 a.m.)

2. Place: Main Hall on the 7th floor of Mengyo Kaikan Shinkan located at

5-8, Bingomachi 2-chome, Chuo-ku, Osaka, Japan

If the venue becomes unavailable due to future circumstances, the Company will notify you of a new venue (and a new start time, if applicable) and any other changes on its website (http://www.drk.co.jp). We ask all shareholders attending the meeting to check the website in advance.

3. Meeting Agenda:

Matters to be reported: The Business Report and Financial Statements for the Company's 62nd Fiscal

Year (January 1, 2022 - December 31, 2022)

Proposals to be resolved:

**Proposal 1** Election of Nine (9) Directors

**Proposal 2** Election of Two (2) Company Auditors

**Proposal 3** Provision of Retirement Allowances to Resigning Directors and Resigning

**Company Auditors** 

- When attending the meeting, please submit the enclosed Voting Rights Exercise Form at the reception desk.
- Should the matters to be provided electronically require any revisions, the revised version will be posted on the above website.

# Measures for Preventing the Spread of COVID-19 at the 62nd Annual Shareholders Meeting

For the 62nd Annual Shareholders Meeting, which will take place at 10:00 a.m. Japan time (reception to open at 9:00 a.m.) on Thursday, March 30, 2023, we would like to inform you of the following to prevent the transmission and spread of COVID-19 at the meeting venue. The understanding and cooperation of shareholders are greatly appreciated.

#### **Request to Shareholders**

- (1) Please be aware of your health condition up to the day of the Shareholders Meeting and be sure not to strain yourself to attend the meeting.
- (2) If you are not attending the Shareholders Meeting, you may exercise your voting rights either in writing or via the Internet. For information on the methods and deadlines for exercising your voting rights in writing or via the Internet, please refer to "Information on Methods for the Exercise of Voting Rights" and "Information on the Exercise of Voting Rights via the Internet" on Pages 4 and 5 of this notice.
- (3) If you are attending the meeting, please bring a mask and be sure to wear it while inside the meeting venue. Please also be considerate of other shareholders around you, including practicing proper cough etiquette.
- (4) As the seats at the Shareholders Meeting venue will be arranged at wider intervals than usual, the number of seats available at this year's meeting will be greatly reduced. For this reason, please be aware that, even if you come to the venue, you may not be granted entry to the meeting room.

## Measures to be taken at the venue for the Shareholders Meeting

- (1) Attendees' temperature will be taken near the entrance to the meeting venue, and any person who has a high temperature or appears unwell may not be granted entry.
- (2) Please disinfect your hands with the alcohol-based hand sanitizer provided in front of reception on arrival.
- (3) A staff member may approach any attendees who appear to be unwell.
- (4) All Directors, Company Auditors, and Executive Officers to appear on the podium, as well as the meeting staff, will take their temperatures and check their health conditions prior to the meeting. They will also wear masks.

# Measures in the event of a change of venue for the Shareholders Meeting

If the venue becomes unavailable due to the impact of COVID-19, the Company will notify you of a new venue (and a new start time, if applicable) and any other changes on its website (http://www.drk.co.jp). We ask all shareholders attending the meeting to check the website in advance.

# **Reference Documents for the Shareholders Meeting**

# **Proposals and Matters for Reference**

# **Proposal 1** Election of Nine (9) Directors

The terms of office of all Directors (nine (9) Directors) of the Company will expire at the conclusion of this Annual Shareholders Meeting. Accordingly, the Company proposes the election of nine (9) Directors.

The candidates are as follows:

	The candidates are a			<u> </u>	1 5 1 6
No.		Name		Current position	Attendance at Board of
				at the Company	Directors meetings
1	Atsushi Ozaki	Reelection		President and Representative Director	11 out of 12 meetings
2	Masahiro Ozaki	Reelection		Vice President and Director	10 out of 12 meetings
3	Toshihiro Sugita	Reelection		Senior Managing Director	12 out of 12 meetings
4	Tetsuro Kudo	Reelection		Director	12 out of 12 meetings
5	Yoshiaki Ono	Reelection	Outside Director Independent Director	Director	12 out of 12 meetings
6	Yoshihiro Suido	Reelection	Outside Director  Independent Director	Director	11 out of 12 meetings
7	Chinatsu Soeda	Reelection	Outside Director  Independent Director	Director	9 out of 9 meetings
8	Akihiro Taoda	New candidate	Outside Director  Independent Director	_	_
9	Misato Nakanishi	New candidate	Outside Director Independent Director	_	_

# No. 1 Atsushi Ozaki

(Date of birth: March 12, 1970) Reelection

Attendance at Board of Directors meetings in the current fiscal year

11 out of 12 meetings

Number of shares of the Company

held

3,763,785

[Past exi	perience.	positions	and	responsibilities]
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March 1994 Joined the Company

July 2000 Head of President's Office of the Company

March 2001 Director of the Company

August 2001 Vice President and Director of the Company

March 2002 President and Representative Director of the Company (currently

serving)

March 2008 President and Executive Officer of the Company (currently

serving)

# Reasons for the nomination as a candidate for Director

The Company renominated Mr. Atsushi Ozaki as a candidate for Director. The Company finds that he is very well qualified for Director of the Company, as he has been engaged in overall operations of the Company and appropriately performed his duties since he joined the Company, and since he assumed the office of Director in March 2001 and Representative Director in March 2002, he has accumulated deep knowledge about the Company's overall business and gained abundant insights and experience as a business manager.

# No. 2 Masahiro Ozaki (Date of birth: January 23, 1973) Reelection

[Past experience, p	Attendance at Board of Directors meetings in the current fiscal year	
March 1999	Joined the Company	10 out of 12 meetings
August 2001	Head of President's Office of the Company	
March 2002	Director of the Company	Number of shares of the Company
February 2007	General Manager of Direct Sales Strategy Supervisory Division	held
	of the Company	2,300,785
March 2008	Resigned from the position of Director of the Company	
	Executive Officer of the Company	
May 2008	Head of President's Office of the Company (currently serving)	
March 2013	Director of the Company	
June 2016	In charge of Administration (currently serving)	
March 2022	Vice President and Director of the Company (currently serving)	
March 2022	Vice President and Executive Officer of the Company (currently serving)	

#### Reasons for the nomination as a candidate for Director

The Company renominated Mr. Masahiro Ozaki as a candidate for Director. The Company finds that he is very well qualified for Director of the Company, as he has appropriately performed his duties, gained abundant insights and experience and also deepened his knowledge about the Company's overall business through his career in the administrative and technology divisions, since he joined the Company. In addition, since he assumed the office of Director in March 2002, he has been accumulating achievements in the Company's administrative division.

# No. 3 Toshihiro Sugita

(Date of birth: June 17, 1954)

Reelection

Attendance at Board of Directors

meetings in the current fiscal year

12 out of 12 meetings

Number of shares of the Company

held

13,001

Attendance at Board of Directors

meetings in the current fiscal year

12 out of 12 meetings

Number of shares of the Company

1,838

#### [Past experience, positions and responsibilities]

September 1981 Joined the Company March 2005 Director of the Company

March 2007 Managing Director of the Company

November 2007 In charge of Direct Sales

March 2008 Managing Executive Officer of the Company

March 2014 Senior Managing Director of the Company (currently serving)

Senior Managing Executive Officer of the Company (currently

serving)

December 2014 In charge of Sales

April 2016 In charge of Corporate Clients Business

February 2019 In charge of Sales Planning

# Reasons for the nomination as a candidate for Director

The Company renominated Mr. Toshihiro Sugita as a candidate for Director. The Company finds that he is very well qualified for Director of the Company, as he has appropriately performed his duties and gained a wealth of knowledge and experience in the sales division, and deepened his understanding about the Company's overall business, since he joined the Company. In addition, since he assumed the office of Director in March 2005, he has been accumulating achievements in sales operations of the Company.

#### No. 4 Tetsuro Kudo (Date of birth: January 8, 1950) Reelection

#### [Past experience, positions and responsibilities]

October 1976 Joined the Company

November 1984 Director of the Company

March 2006 Full-time Company Auditor of the Company

November 2006 Resigned from the position of Company Auditor of the

Company

March 2008 Managing Director of the Company

June 2009 Director of the Company (currently serving)

Executive Officer of the Company (currently serving)

December 2018 General Manager of Tokyo Metropolitan Area Corporate

Clients Sales Division of the Company (currently serving)

December 2022 In charge of Corporate Clients Business (currently serving)

#### Reasons for the nomination as a candidate for Director

The Company renominated Mr. Tetsuro Kudo as a candidate for Director. The Company finds that he is very well qualified for Director of the Company, as he has appropriately performed his sales operations and gained a wealth of knowledge and experience in the sales division, attained experience as Company Auditor of the Company, and deepened his understanding about the Company's overall business, since he joined the Company. In addition, since he assumed the office of Director, he has been accumulating achievements in sales operations of the Company.

## No. 5 Yoshiaki Ono

	Attendance at Board of Directors meetings in the current fiscal year
	Independent Director
Pate of birth: September 1, 1942)	Outside Director &
	Reciection

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Paglaction

[Past experience,	meetings in the current fiscal year	
June 1985	Manager of Koshien Branch of Taiyo Kobe Bank, Ltd. (currently, Sumitomo Mitsui Banking Corporation)  12 out of 12 meetings	
June 1987	Assistant Manager of Personnel Planning Division of the said bank	Number of shares of the Company held
April 1988	Assistant Manager of Tokyo Personnel Division of the said bank	1,283
June 1989	Manager of Osaka Eki-mae Branch of the said bank	
April 1991	Manager of Business Administration Division 1 of Mitsui Taiyo Kobe Bank, Ltd. (currently, Sumitomo Mitsui Banking Corporation)	
June 1992	Manager of Semba Branch of The Sakura Bank, Limited (currently, Sumitomo Mitsui Banking Corporation)	
July 1994	Managing Director of Kobe Bankers Association	
March 2013	Outside Company Auditor of the Company	
March 2016	Outside Director of the Company (currently serving)	

#### Reasons for the nomination as a candidate for Outside Director and overview of expected roles

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The Company renominated Mr. Yoshiaki Ono as a candidate for Outside Director. He has long-term experience in the banking industry and a wealth of knowledge regarding finance, etc., as well as knowledge concerning the Company's overall business based on his experience as Outside Company Auditor of the Company, and with the Company's expectation of his fulfilling a supervisory function from these perspectives, he has actively made remarks in meetings of the Company's Board of Directors, monthly reporting meetings, and other important meetings and has appropriately performed his duties, such as the provision of supervision and advice for the execution of operations as an Outside Director. The term of office of Mr. Ono as Outside Director of the Company will be seven years at the conclusion of this Annual Shareholders Meeting.

No. 6 Yosh	ihiro Suido (Date of birth: August 21, 1969)	Outside Director & Independent Director	
[Past experience,	positions and responsibilities]	Attendance at Board of Directors meetings in the current fiscal year	
April 1996	Joined Arthur Home Co., Ltd.	11 out of 12 meetings	
April 2003	Joined American Life Insurance Company Japan office	Number of shares of the Company	
	(currently, MetLife Insurance K. K.)	held	
April 2013	Joined RK CONSULTING Co., Ltd.	0	
July 2014	July 2014 Joined Fics Japan Co., Ltd.		
April 2020			
March 2021	March 2021 Outside Company Auditor of the Company		
April 2021	Joined Fics Japan Co., Ltd. (currently serving)		
March 2022	March 2022 Outside Director of the Company (currently serving)		

#### Reasons for the nomination as a candidate for Outside Director and overview of expected roles

The Company renominated Mr. Yoshihiro Suido as a candidate for Outside Director. He has a wealth of knowledge and experience gained through work experience in industries such as real estate, insurance as well as business consulting. And also through his experience as Outside Company Auditor of the Company, the Company expects him to provide supervision, advice, etc. for the Company's management, and he has actively made remarks in meetings of the Company's Board of Directors, monthly reporting meetings, and other important meetings and has appropriately performed his duties, such as the provision of supervision and advice for the execution of operations as an Outside Director. The term of office of Mr. Suido as Outside Director of the Company will be one year at the conclusion of this Annual Shareholders Meeting.

#### 7 Chinatsu Soeda No.

April 2003

April 2006

Reelection Outside Director & Independent Director

mue	bendent Director			
Attendance at Board of Directors				
meetin	gs in the current fiscal year			
9	9 out of 9 meetings			

Number of shares of the Company

held

September 2008 Entered EF International School of English April 2010 Joined Soeda Judicial Scrivener Office

Director of SSG Co., Ltd. March 2013

[Past experience, positions and responsibilities]

March 2022 Director of SSG Co., Ltd. (currently serving) March 2022 Outside Director of the Company (currently serving)

Joined Native Spirits Co., Ltd.

Joined Nippon Life Insurance Company

#### Reasons for the nomination as a candidate for Outside Director and overview of expected roles

The Company renominated Ms. Chinatsu Soeda as a candidate for Outside Director. She has wide-ranging experience and global sensibilities, including practical experience in the life insurance industry, management experience in the music industry, with a focus on the South American market, and experience as a company officer at a real estate firm. The Company expects her to provide supervision, advice, etc. for the Company's management based on her wealth of knowledge and experience, and she has actively made remarks in meetings of the Company's Board of Directors, monthly reporting meetings, and other important meetings and has appropriately performed her duties, such as the provision of supervision and advice for the execution of operations as an Outside Director. The term of office of Ms. Soeda as Outside Director of the Company will be one year at the conclusion of this Annual Shareholders Meeting.

(Date of birth: June 18, 1982)

8 Akihiro Taoda No. (Date of birth: September 13, 1983) New candidate Outside Director & Independent Director

# [Past experience, positions, responsibilities and significant concurrent positions]

**Attendance at Board of Directors** meetings in the current fiscal year

Registered as attorney-at-law December 2011 January 2012 Joined INOUE HARUO Law Office Retired from INOUE HARUO Law Office December 2012 Director of TAODA LAW OFFICE (currently serving) January 2013

Number of shares of the Company

held

Registered as patent attorney April 2019

Member of Shimane Prefecture Building Review Council April 2020

(currently serving)

Member of Matsue City Legal Compliance Review Council November 2021

(currently serving)

March 2022 Member of Shimane Prefecture Pollution Review Board

(currently serving)

Member of Review Council for Shimane Prefecture Branch of April 2022

Fund for Local Government Employees' Accident Compensation

(currently serving)

# (Significant concurrent position)

Director of TAODA LAW OFFICE

#### Reasons for the nomination as a candidate for Outside Director and overview of expected roles

The Company nominated Mr. Akihiro Taoda as a candidate for Outside Director. He has exceptionally sophisticated legal knowledge and wide-ranging practical experience as an attorney-at-law, and the Company expects him to apply his wealth of work experience to provide advice for the supervision and overall management for the Company. Although he has never been involved in corporate management by any means other than serving as an outside officer, the Company has judged that he will be able to appropriately perform his duties as an Outside Director for the reasons stated above. He is a new candidate for Outside Director.

## No. 9 Misato Nakanishi

(Date of birth: November 24, 1980)

New candidate Outside Director & Independent Director

#### [Past experience, positions and responsibilities]

Attendance at Board of Directors meetings in the current fiscal year

April 2004 Joined Fukuoka Tax Accountant Mutual Aid Branch of DAIDO

LIFE INSURANCE COMPANY

March 2010 Retired from DAIDO LIFE INSURANCE COMPANY

April 2010 Joined Blake Co., Ltd.

November 2022 Director of Blake Co., Ltd. (currently serving)

Number of shares of the Company

held

#### Reasons for the nomination as a candidate for Outside Director and overview of expected roles

Ms. Misato Nakanish has a wealth of experience and insights in areas such as business management of the retail business, beauty care-related business and internet commerce business over many years. The Company expects her to provide advice for the supervision and overall management for the Company from an objective perspective based on her experience and insights, and has nominated her as a candidate for Outside Director. She is a new candidate for Outside Director.

(Notes)

- 1. There are no special interests between each candidate and the Company.
- 2. Mr. Yoshiaki Ono, Mr. Yoshihiro Suido, Ms. Chinatsu Soeda, Mr. Akihiro Taoda, and Ms. Misato Nakanishi are candidates for Outside Directors. The five candidates have been notified to the Tokyo Stock Exchange as Independent Directors who possess no potential conflict of interests with general shareholders, as stipulated by the Tokyo Stock Exchange.
- 3. The Company has entered into a directors and officers liability insurance policy under which all Directors are the insured parties to allow them to fully play their expected roles in their respective positions and secure competent executives. The policy shall cover damage that may arise as a result of their assuming liability in connection with the execution of their duties or receiving claims for such liability. However, there are certain exemptions not covered under the policy, such as cases in which damage arising from actions performed while being aware that such actions are in violation of laws and regulations shall not be covered.
  - If the candidates assume the office of Director, they will become insured parties under the policy, which is to be renewed during their terms of office.

#### **Selection and nomination of Directors**

In nominating candidates for Directors, the Company determines the candidates through deliberation at Board of Directors meetings, considering professional knowledge, abilities, experience, insights, personalities and other factors necessary to carry out Director's responsibilities.

#### **Independence criteria for Outside Directors**

The Company has adopted the requirements for outside directors and company auditors stipulated in the Companies Act and the criteria of independent directors and company auditors set by the Tokyo Stock Exchange as the Company's independence criteria. In addition, the Company's Board of Directors takes into consideration the achievements, experience, knowledge and other factors of potential candidates, and selects persons who can be expected to contribute to honest, active and constructive discussion as candidates for Independent Outside Directors.

#### **Proposal 2** Election of Two (2) Company Auditors

The terms of office of Company Auditors Kazuharu Otsuka and Toshihiko Kusaka will expire at the conclusion of this Annual Shareholders Meeting. Accordingly, the Company proposes the election of two (2) Company Auditors.

The Board of Company Auditors has given its approval to this proposal.

The candidates are as follows:

No.	1 Seiji Akakabe	(Date of birth: May 4, 1967)	New candidate
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[Past experience, p	Attendance at Board of Directors meetings in the current fiscal year	
April 1992	Joined the Company	_
April 2005	Deputy Manager of Sales Management Department of the Company	Attendance at Board of Company
February 2006	Secretary of Market Development Department of the Company	Auditors meetings in the current
August 2008	Manager of Internal Audit Department of the Company	fiscal year
September 2015	Manager of President's Office of the Company	_
July 2021	Secretary of Audit Department of the Company (currently	Number of shares of the Company
•	serving)	held
	-	0

#### Reasons for the nomination as a candidate for Company Auditor

The Company nominated Mr. Seiji Akakabe as a candidate for Company Auditor. The Company finds that he is very well qualified for Company Auditor, as it is expected that he will appropriately audit the Directors' execution of their duties and provide useful advice for the Company's management based on his many years of experience in the administration division of the Company and his wealth of experience in business audit, etc. at the Audit Department. He is a new candidate for Company Auditor.

No. 2 Hiros	hi Nishimura (Date of birth:	January 30, 1957)	New candidate Outside Company Auditor & Independent Auditor
[Past experience, p	ositions and significant concurrent position	]	Attendance at Board of Directors meetings in the current fiscal year
April 1979 August 1987 September 1987 February 1999 November 1999 January 2000	Joined Yoshida Sato Law Office Retired from Yoshida Sato Law Office Joined Aoki Accounting Office Registered as certified tax accountant Retired from Aoki Accounting Office Founded and appointed Director of Accounting Office (currently serving)	Nishimura Hiroshi	Attendance at Board of Company Auditors meetings in the current fiscal year — Number of shares of the Company held 0

#### (Significant concurrent position)

Director of Nishimura Hiroshi Accounting Office

#### Reasons for the nomination as a candidate for Outside Company Auditor

The Company finds that Mr. Hiroshi Nishimura will be able to carry out audits from an objective perspective based on his exceptionally sophisticated knowledge regarding tax, finance, etc. as a certified tax accountant, and that he also has excellent character. Although he has never been involved in corporate management by any means other than serving as an outside officer, the Company has judged that he will be able to appropriately perform his duties as an Outside Company Auditor for the reasons stated above. He is a new candidate for Outside Company Auditor.

(Notes)

- 1. There are no special interests between each candidate and the Company.
- 2. Mr. Hiroshi Nishimura is a candidate for Outside Company Auditor.
- 3. The candidate, Mr. Hiroshi Nishimura, has been notified to the Tokyo Stock Exchange as an Independent Auditor.
- 4. The Company has entered into a directors and officers liability insurance policy with an insurance company, as stipulated in Article 430-3, Paragraph 1 of the Companies Act. The policy shall cover legal compensation for damages and litigation expenses arising from claims for damages due to actions performed by the insured parties which include Company Auditors. If the candidates are elected and assume office as Company Auditors, they will become insured parties under the policy, which is to be renewed with the same content at the time of next renewal

#### **Selection and nomination of Company Auditors**

In nominating candidates for Company Auditors, the Company determines the candidates through approval of the Board of Company Auditors and deliberation at Board of Directors meetings, considering professional knowledge, abilities, experience, insights, personalities and other factors necessary to carry out Company Auditor's responsibilities.

# **Proposal 3** Provision of Retirement Allowances to Resigning Directors and Resigning Company Auditors

Mr. Sumio Saito and Mr. Kazushige Hirade will resign from the position of Director due to the expiration of their terms of office at the conclusion of this Annual Shareholders Meeting. In addition, Mr. Kazuharu Otsuka and Mr. Toshihiko Kusaka will resign from the position of Company Auditor at the conclusion of this Annual Shareholders Meeting. Therefore, shareholders are requested to give approval to the provision of retirement allowances to Mr. Sumio Saito, Mr. Kazushige Hirade, Mr. Kazuharu Otsuka and Mr. Toshihiko Kusaka in compensation for their efforts during their terms of office, within a reasonable range of the amount, in accordance with the specified standards of the Company.

The Company requests that the specific amount, timing and method of provision of the retirement allowance for the retiring Directors be resolved by the Board of Directors and that for the resigning Company Auditors be left to the consultation among Company Auditors.

The retirement allowance for the resigning Directors is to be presented for their outstanding efforts in the execution of their duties as Director. As the amount to be paid was calculated based on the Company's Internal Rules for Retirement Allowances for Directors and Company Auditors, the Company has determined that it is reasonable.

The past experiences of the resigning Directors and resigning Company Auditors are as follows:

Name	Past experience	
Sumio Saito	March 2020	Outside Director of the Company
Suino Saito		(currently serving)
Vozuchica Uirada	March 2017	Director of the Company
Kazushige Hirade		(currently serving)
Kazuharu Otsuka	March 2008	Full-time Company Auditor of the Company
Kazuliai u Otsuka		(currently serving)
Toshihiko Kusaka	March 2007	Outside Company Auditor of the Company
105iiiiiko Kusaka		(currently serving)

End